

## 2019 FINANCING BUYDOWN PROGRAM



### DAIKIN ELITE BUYDOWNS YEAR ROUND AVAILABLE THROUGH ANY EGIA LENDER ANY LOAN PROMOTION

#### DAIKIN ELITE DEVELOPMENT MEMBERS\*

##### INVERTER UNITARY, VRV LIFE, FIT, & SKYAIR

ANY EGIA LENDER RATE SHEET ITEM WITH A DEALER FEE

#### DAIKIN CONTRIBUTION

# 6%

Complete system not required. Purchase of a compatible Daikin system controller is required. Max rebate amount is capped at a \$25K max sale amount per system on Inverter Unitary, Residential VRV, and Daikin FIT products. In order to receive rebate, dealer must submit claim, including invoice/contract and loan funding statement at: [www.egia.org/daikin](http://www.egia.org/daikin).

#### DAIKIN ELITE DEVELOPMENT MEMBERS\*

##### 16 SEER SINGLE STAGE OR HIGHER EFFICIENCY UNITARY, 20+ SEER DUCTLESS, MULTIZONE MODULATING FURNACE

ANY EGIA LENDER RATE SHEET ITEM WITH A DEALER FEE

#### DAIKIN CONTRIBUTION

# 4%

Complete system not required. A Daikin thermostat is not required. Max rebate amount is capped at a \$15K max sale amount per system on 16+SEER and Ductless products. In order to receive rebate, dealer must submit claim, including invoice/contract and loan funding statement at: [www.egia.org/daikin](http://www.egia.org/daikin).

#### DAIKIN COMFORT PRO - STANDARD PROGRAM\*\*

##### 16 SEER TWO STAGE OR HIGHER EFFICIENCY UNITARY

ANY EGIA LENDER RATE SHEET ITEM WITH A DEALER FEE

#### DAIKIN CONTRIBUTION

# 3%

Complete system not required. A Daikin thermostat is not required. Max rebate amount is capped at a \$15K max sale amount per system on 16+SEER, and a \$25K max sale amount per system on Inverter Unitary, Residential VRV, and Daikin FIT products. In order to receive rebate, dealer must submit claim, including invoice/contract and loan funding statement at: [www.egia.org/daikin](http://www.egia.org/daikin).

#### Special July - September GreenSky & EnerBank Reduced Dealer Fees

Product <sup>†</sup>	GreenSky Plan Number	EnerBank Loan Code	Daikin Elite Promo Dealer Fee July-Sept <sup>†</sup>	After 4% Daikin Buy-Down	After 6% Daikin Buy Down
12 Month No Interest No Payment	3128	RE468	6.00%	2.00%	0%
18 Month No Interest No Payment	3188	RE759	8.50%	4.50%	2.50%
36 Month Zero Interest, Equal Payment	6136	ZRE78	14.00%	10.00%	8.00%
6.99% 10 Year Loan	1206	69910YRR69	7.50%	3.50%	1.50%
6.99% 12 Year Loan	1446	69912YRR59	9.00%	5.00%	3.00%

TO SIGN UP FOR FINANCING ONLY VISIT [WWW.EGIA.ORG/DAIKIN](http://WWW.EGIA.ORG/DAIKIN).

TO SIGN UP, VIEW THE LIVE WORKSHOP TRAINING CALENDAR, WATCH UNLOCKED DEMOS AND VIDEOS OF ONLINE COURSE MATERIAL, AND SEE ADDITIONAL BENEFITS VISIT [WWW.EGIA.ORG/DAIKINELITE](http://WWW.EGIA.ORG/DAIKINELITE) OR CALL JEREMY CHANDLER AT 916-759-0515 OR [JCHANDLER@EGIA.ORG](mailto:JCHANDLER@EGIA.ORG)

\* Daikin Elite Development Members Only - Special Daikin Contribution available for Elite Development Program participants, year round qualified models, any EGIA Lender, any plan with a dealer fee.  
 \*\* DCP Year Round Standard Program Qualified Models, any EGIA Lender, any plan with a dealer fee. \*See specific lender's rate sheet for terms, conditions, and payment factors \*Daikin Elite Members Only. Available July 1 2019 - September 30 2019 on EGIA GreenSky and EnerBank Platform only. Dealer fee reflects "all in fee" including merchant processing fees where applicable. Full dealer fee will be deducted at time of funding. Reduced dealer fee will be made-up via check when standard buy-down claim is paid.



# DAIKIN ELITE DEVELOPMENT PROGRAM

Enroll in the Daikin Elite Development Program to unlock comprehensive business building resources that are designed to help you take your company to the next level of success.



## DAIKIN WORKSHOPS 2-3 DAY IN PERSON EDUCATIONAL CLASSES

Workshops designed around Daikin's exciting lineup focus on: Leadership, Retail Sales Excellence, Business and Financial Planning, Technician Selling, Branding, Marketing and Lead Generation, and more.



## EGIA WORKSHOPS EGIA CONTRACTOR UNIVERSITY 1-3 DAY IN PERSON EDUCATIONAL CLASSES

EGIA workshops, non-Daikin specific, focus on the 10 core areas of curriculum provided through EGIA Contractor University. These include In Home Sales, Pricing, Operations, CSR Excellence, KPI's, Financial Structure and more.



## ONLINE CLASSES THROUGH LMS LEARNING CENTER

Go at your own pace and available 24/7, online classes focus on the fundamental areas of running a contracting business. Classes are available on Sales, Financial Structure, Pricing, Marketing, Operations, Customer Service, Service Agreements, Leadership and more.



## ONLINE LIBRARY BEST BUSINESS PRACTICES RESOURCE MATERIALS

Contracting Best Practices Online Library allows Daikin Elite Dealers to take an even deeper dive and expand their knowledge, beyond what is covered in the online classes, to achieve total mastery of all the critical areas for running a contracting business.



## OPERATING GUIDE DAIKIN BEST PRACTICES

Daikin specific best practices for running all aspects of a successful and profitable premium HVAC business, while creating the ultimate comfort experience for your customers.



## ASK THE EXPERTS BI-WEEKLY CONFERENCE CALLS

Each week, dealers have direct access to EGIA Contractor University's award-winning faculty. Dealers are able to ask the burning questions affecting their businesses right now and get immediate answers from the industry's top experts. Like having some of the country's top business consultants on retainer to answer your specific questions!



## CRACKING THE CODE 30 MINUTE WEEKLY SHOW

Each week a brand new featuring EGIA Contractor University's industry-acclaimed faculty is released. The show focuses in on the most important topics related to running a contracting business and shares timeless proven strategies as well as emerging best practices that are being implemented in the field by the country's top contractors.



## EPIC2019 EXCLUSIVE DISCOUNT TO THE CAN'T-MISS EVENT

Daikin Elite dealers will receive discounted entry to EGIA's EPIC conference. A business building event featuring headline keynote presentations, focused breakout sessions, and networking opportunities. EPIC2019 will be hosted at the Bellagio in Las Vegas Oct. 3rd-4th.

**\*SEE REVERSE SIDE FOR EXCLUSIVE FINANCING REBATE PROGRAMS\***

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AND VIDEOS OF ONLINE COURSE MATERIAL, AND SEE ADDITIONAL BENEFITS VISIT

**WWW.EGIA.ORG/DAIKINELITE OR CALL JEREMY CHANDLER AT 916-759-0515 OR JCHANDLER@EGIA.ORG**

The Daikin Elite Development Program is a service of EGIA for Daikin COMFORT PRO™ and 3D DEALER™ contractors. Please contact EGIA for membership and training information for the Daikin Elite Development Program.