

Daikin Fit "Dealer's Choice" Promotion

In addition to our Industry Leading Daikin *Fit* Promotional offerings, Daikin Comfort Technologies will offer an enhanced *Fit* Promotion that will allow Daikin Comfort Pros a choice of an additional Promotional Opportunity during the promotional period! That's right! One additional option that the Dealer can help them to close even more Daikin *Fit* jobs at the kitchen table!

DCP PROMOTIONS: EXTENDED THRU SEPTEMBER 30, 2023

- » Daikin Fit "Dealer's Choice" Promotion For Fit sales from September 30, 2023, all DCPs will continue to have the Fit Instant Rebate, Buy Down Rebate & Dealer Spiff available. The offers for these promotions are as follows:
 - A. Fit Instant Rebates: US \$1,100 & Canada \$1,300 OR...
 - B. Fit Buy Down Rebates: 5% Standard DCP rate (up from 3%) & 8% for Daikin Elite Members
 - C. Fit Dealer Spiff: \$400 for Fit bundled w/Daikin One Cloud Services
- » DCPs will have the opportunity to choose an additional promotion between the following offers:

OPTION 1: Fit ESA Reimbursement*: AC - \$550; HP - \$625, OR...
OPTION 2: Upgrade to Fit Reimbursement**: \$550

A "Special Program" has been setup in PAP for Distributor Reps/Daikin TSMs to register DCPs their promotion choice. The Dealer's Choice selection cannot be changed during the program period.

In summary, once choosing the additional promotion, DCPs will be able to utilize 3 of the options on the same Daikin *Fit* sale: Instant Rebate OR Financing Buy Down Rebate (not both), Dealer Spiff and either the ESA or Upgrade Reimbursement option.

* Must include a *Fit* system sale. Only applicable qualifying 12 year non-refundable, labor only Extended Service Agreements (ESA) through our Asure program. ESA Reimbursements will be made for eligible activity January 1- March 31, 2023, April 1 - June 30, 2023 and again for July 1- September 30, 2023.

**Update to *Fit* reimbursements will be processed through the EGIA rebate portal in the same manner as consumer instant rebates.

Program period will run September 30, 2023.

Existing & New DCPs can still sign up and participate.

US rebates and spiffs paid in USD. Canada rebates and spiffs paid in CAD.





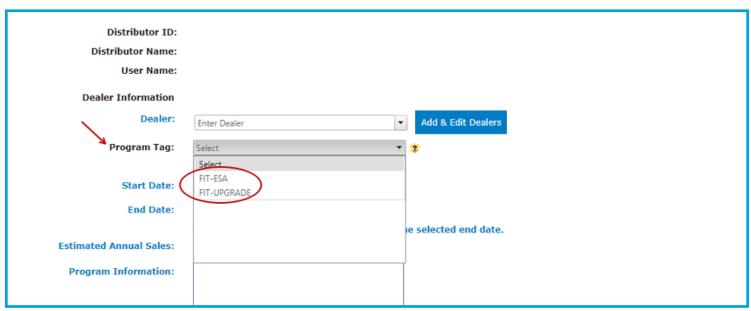
To qualify for the additional Daikin *Fit* promotion, dealers must have an approved DCP loyalty registration in the PAP system. To participate in the the Daikin *Fit* Dealer's Choice promotion, dealers must be registered by their Distributor Rep/Daikin TSM via the "Special Program" form in PAP with one of the following "Program Tags" selected.

For any PAP related questions, please contact PAPSupport@daikincomfort.com

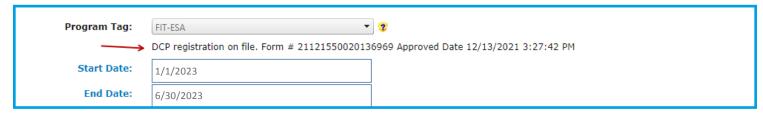
- » FIT-ESA
- » FIT-UPGRADE

INSTRUCTIONS:

When completing the "Special Program" form, select the dealers promotion option of choice in the "Program Tag" field.



Dealers approved for the DCP program will display a validation notice and the program dates will auto-populate.



Dealers not participating in the DCP program will display the following notice.

Dealer must have an approved DCP registration on file to participate in the Daikin FIT Promotion.

Ok



Our continuing commitment to quality products may mean a change in specifications without notice.

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