

Fall 2022 Daikin Ductless Rewards Program

Welcome to the ***NEW* Fall 2022 Daikin Ductless Rewards Program**. This document will familiarize you with the program, enrollment requirements and dealer rewards payment processes. Please review this information carefully and complete the steps indicated to ensure a smooth experience.

Program Overview

The Fall 2022 Daikin Ductless Rewards Program will pay Retail Sales Personnel rewards on qualifying ductless systems purchased from September 15, 2022 through November 15, 2022. Eligible products and their associated reward amounts are detailed in the chart below.

Qualifying Products and Reward Amounts*

Qualifying Systems	Rewards (CAD)
Daikin CIRRA & 19 Series	\$100
Aurora 1:1**	\$125
SkyAir	\$250

*Ductless models subject to availability

** Eligible Aurora 1:1 models: RXL09QMVJU, RXL12QMVJU9, RXL15QMVJUA, RXL18UMVJUA, RXL24UMVJUA, RXL09QMVJUA, RXL12QMVJU9A

***SkyAir eligible models include FTQ30TAVJUA, FTQ36TAVJUA, FTQ42TAVJUA, FTQ48TAVJUA, FTQ30TAVJUD, FTQ36TAVJUD, FTQ42TAVJUD, FTQ48TAVJUD

For the Rewards paid out, independent distributor participants will be billed 20% for each approved claim. Daikin will bill via Rebates Automation.

Purchases must be completed by November 15, 2022. All installations, claims and supporting documentation must be submitted no later than November 30, 2022.

Eligible sales may not be combined with other rewards program offers

Program Guidelines

- Eligible equipment must be sold during the designated program period. Installations, claims and supporting documentation must be received by November 30, 2022.
- Late claims will be paid out at 50% of the Spiff amount per the Qualifying Product Matrix only for a short period after the initial deadline. Any late claims will be paid at Daikin's discretion.
- Only products listed in the Qualifying Product Matrix are eligible for the stated program Spiffs. All offers depend on product availability. No substitutions or exceptions allowed.
- Offer limited to one Spiff per piece of equipment and serial number.
- This promotion applies to residential replacement installations only. Commercial installations, residential new construction installations and self-sales do not apply.
- Equipment must be installed in Canada only.



September 15, 2022 (Canada)

Retail Salesperson Enrollment & Claims Payment Process

- Retail Salespersons are required to complete the registration process at www.SalesRewards.ca. At the time of registration, participants will be required to enter select personal information for tracking and tax purposes.
- Retail Salespersons will submit and may check their claim status at any time by visiting www.SalesRewards.ca.
- All claims **must** be submitted online at www.SalesRewards.ca. No claims will be accepted by mail.
- Claims will be loaded to the debit card sent to the Retail Salesperson. Cards will not be sent to Retail Salesperson until the first claim is submitted.
- 360insights Customer Service can be contacted via email (DaikinRewards@email-360insights.com) or by phone support (1-855-801-5827).
- Daikin Sales Support can be contacted via email at Sales.Support@daikincomfort.com

Qualifications

- Retail Salesperson claiming the Spiff must be employed at the dealership for the full month during which the spiff is claimed.

Terms and Conditions - Disclaimers

- Offer limited to one spiff per piece of equipment and serial number.
- Spiffs are applicable to multiple units on a single-family dwelling in Canada only.
- This promotion applies to residential replacement installations only. Commercial installations, residential new construction installations, multi-family installations and self-sales do not apply.
- Products sold through a National Retailer program do not qualify for this program.
- Canadian residents are subject to a T4 miscellaneous income tax for Spiffs totaling \$500 CAD or more annually

Good Luck and Good Selling!