

Daikin Fall 2020 Ductless Rewards Consumer Program

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Consumer may receive up to \$1000* Rebate with purchase of qualifying Daikin Ductless equipment***

Promotion overview:

Dealer will be eligible for an Instant Rebate to the homeowner for qualifying ductless equipment under the EGIA program.

Daikin Fall 2020 Ductless Rewards Consumer Program - INSTANT REBATE*

Eligible Participants (Daikin ductless dealer/Homeowners) and Timing:

This program is eligible for participating independent Daikin ductless dealers with a signed dealer agreement.

- Homeowner must purchase equipment between September 15, 2020 and November 15, 2020.
- Dealers must install between **September 15, 2020 and November 15, 2020.**
- All consumer rebate claims must be submitted by November 30, 2020.
 - Late claims will be paid out at 50% of the dealer rebate amount per the Consumer Rebate Matrix only for a short period after the initial deadline. Any late claims will be paid at Daikin's discretion.
- Eligible sales may not be combined with other rewards program offers

Qualifying Daikin Equipment***

- To qualify for the Daikin Fall 2020 Instant Rebate, Homeowner purchase invoice must include:
 - 19 Series, FTXR09TVJUW/S, FTXR12TVJUW/S & FTXR18TVJUW/S, LV & FDMQ Series, Aurora/Vista, MXS/MXL & SkyAir
- See Consumer Rebate Matrix for full details.
- Complete systems required to be eligible for consumer rebate

<u>Daikin Ductless Dealer Responsibilities for Consumer Instant Rebate</u>

- Daikin ductless dealer is responsible for 33% of each consumer instant rebate amount, but will need to provide the full rebate to the homeowner at time of purchase. Daikin ductless dealer will claim back 66% of the total rebate from Daikin post sale.
 - o E.g.: If a homeowner instant rebate is \$450, Daikin ductless dealer will receive a rebate from Daikin (via EGIA) for \$300.
- Daikin agrees to reimburse the Daikin ductless dealer, via payment from EGIA, for any claim that EGIA determines to be valid.
- Daikin will invoice independent distributor participants 33% of each consumer instant rebate amount via Rebates Automation.
- Daikin ductless dealer may not apply any Daikin marketing accrual funds for repayment of consumer rebates.
- Daikin ductless dealer should **not** increase their invoice price by the price of the consumer instant rebate and all invoices should clearly denote the instant rebate provided.



Claims process

- Dealer will file the rebate claim with EGIA, including all necessary documentation, at www.egia.org/daikin. Program portal will be available September 15, 2020.
- All claims must be submitted online by the dealer with appropriate back-up documentation.
- Rebate claims must be submitted before November 30, 2020 at the latest.
- EGIA can be contacted via phone at **888-691-0387** or via email at <u>DealerRebates@egia.org</u> with questions regarding claim submission or status on Daikin Consumer Instant Rebates.
- Daikin ductless dealer must provide EGIA with <u>ONE</u> of the following for the online claim:
 - A copy of their invoice including:
 - Invoice number
 - Serial and model numbers for all equipment purchased
 - Homeowner name and address
 - Date of installation
 - Rebate given to homeowner
 - Daikin ductless dealer name and dealer number (local distributor number)
 - o A copy of the Daikin product registration confirmation
- If homeowner invoice does not include equipment serial numbers, Daikin ductless dealer must provide a copy of warranty registration number with serial numbers.
- Allow 4-6 weeks for rebate processing and receipt of rebate check.

Daikin Fall 2020 Ductless Rewards Consumer Rebate Matrix

Ductless Models*	Rebate
19 Series	\$150
LV Series, FDMQ Series, Emura 1:1 (FTXR09TVJUW/S, FTXR12TVJUW/S & FTXR18TVJUW/S**), Aurora/Vista	\$375
MXS/MXL	\$450
SkyAir***	\$1000

^{*}Ductless Models subject to availability

**FTXR09TVJUW/S must be matched with RX09RMVJU9, FTXR12TVJUW/S must matched with RX12RMVJU9 & FTXR18TVJUW/S must matched with RX18RMVJU9

***SkyAir eligible models include RZQ30TAVJU, RZQ36TAVJU, RZQ42TAVJU, RZQ48TAVJU, RZR30TAVJU, RZR36TAVJU, RZR42TAVJU, RZR48TAVJU; Qualifying indoors include FTQ30TAVJUA, FTQ36TAVJUA, FTQ42TAVJUA, FTQ48TAVJUA, FTQ30TAVJUD, FTQ46TAVJUD, FTQ42TAVJUD, FTQ48TAVJUD

The consumer instant rebate programs are administered by the Electric & Gas Industries Association (EGIA). This information is only a summary of current terms of the programs. Programs are subject to change at any time at Daikin or EGIA's decision. Other financing plans and programs are also available.