



January 1, 2020 – US Only

Daikin Jan-Mar 2020 Consumer Program – US Only

Daikin Jan-Mar 2020 Consumer Programs

Consumer may receive

Up to \$1,350* Rebate

with purchase of qualifying Daikin home comfort system***

Promotion overview:

Dealer will be able to offer an Instant Rebate to the homeowner for qualifying equipment under the EGIA program.

Daikin Jan-Mar 2020 Consumer Program – INSTANT REBATE***Eligible Participants (Daikin Comfort Pros/Homeowners) and Timing:**

This program is eligible for participating independent Daikin Comfort Pros in the U.S. ONLY with a signed dealer agreement.

- U.S. Homeowner must purchase equipment between **January 1, 2020 and March 31, 2020**.
- Daikin Comfort Pro must install between **January 1, 2020 and April 15, 2020**.
- All consumer rebate claims **must be submitted by April 15, 2020**.
 - Late claims will be paid out at 50% of the dealer rebate amount per the Consumer Rebate Matrix only for a short period after the initial deadline. Any late claims will be paid at Daikin's discretion.

Qualifying Daikin Equipment***

- To qualify for the Daikin Jan-Mar 2020 Instant Rebate, Homeowner purchase invoice must include:
 - A RXSQ24TAVJU, RXSQ36TAVJU, RXSQ48TAVJU, RXSQ60TAVJU OR
 - A DX17VSS181, 241, 301, 361, 421, 481 or 601 OR
 - A DX20VC, DZ20VC, DX18TC, DZ18VC, DZ18TC, DX16TC, DZ16TC OR
 - A RZQ30TAVJU, RZQ36TAVJU, RZQ42TAVJU, RZQ48TAVJU, RZR30TAVJU, RZR36TAVJU, RZR42TAVJU, RZR48TAVJU OR
 - A DM97MC, DC97MC Modulating Furnace OR
 - A DM96VC, DC96VC Variable Speed Furnace OR
 - A DP16GM, DP16HH, DP16HM, DP15CH, DP14DM Packaged Unit
 - A DP15CH Packaged Unit while supplies last
- See Consumer Rebate Matrix for full details.
- A system includes a qualified Daikin outdoor unit listed above & a Daikin or corporate indoor unit.
- A Daikin thermostat is not required, unless noted.

Daikin Comfort Pro Responsibilities for Consumer Instant Rebate

- Daikin Comfort Pro is responsible for 50% of each consumer instant rebate amount, but will need to provide the full rebate to the homeowner at time of purchase. Daikin Comfort Pro will claim back 50% of the total rebate from Daikin post sale.
 - E.g.: If a homeowner instant rebate is \$1,200, Daikin Comfort Pro will receive a rebate from Daikin (via EGIA) for \$600.
- Daikin agrees to reimburse the Daikin Comfort Pro, via payment from EGIA, for any claim that EGIA determines to be valid.
- Daikin Comfort Pro may not apply any Daikin marketing accrual funds for repayment of consumer rebates.
- Daikin Comfort Pros should not increase their invoice price by the price of the consumer instant rebate and all invoices should clearly denote the instant rebate provided.

Claims process

- Dealer will file the rebate claim with EGIA, including all necessary documentation, at www.egia.org/daikin. Program portal will be available January 2020.
- All claims must be submitted online by the dealer with appropriate back-up documentation.
- Rebate claims must be submitted before April 15, 2020, at the latest.
- EGIA can be contacted via phone at **888-691-0387** or via email at DealerRebates@egia.org with questions regarding claim submission or status on Daikin Consumer Instant Rebates.
- Daikin Comfort Pro must provide EGIA with ONE of the following for the online claim:
 - A copy of their invoice including:
 - Invoice number
 - Serial and model numbers for all equipment purchased
 - Homeowner name and address
 - Date of installation
 - Rebate given to homeowner
 - Daikin Comfort Pro name and dealer number (local distributor number)
 - A copy of the Daikin product registration confirmation
- If homeowner invoice does not include equipment serial numbers, Daikin Comfort Pro must provide a copy of warranty registration number with serial numbers.
- Allow 4-6 weeks for rebate processing and receipt of rebate check.

The consumer instant rebate and financing program are administered by the Electric & Gas Industries Association (EGIA). This information is only a summary of current terms of the programs. Programs are subject to change at any time at Daikin or EGIA's decision. Other financing plans and programs are also available.



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Daikin Jan-Mar 2020 Consumer Rebate Matrix *** - U.S. SYSTEM OFFERS					
REBATE	NAME	OUTDOOR	QUALIFYING INDOOR	CONTROL	
UP TO \$1,200* \$800 Per Outdoor; \$100 Per Indoor (up to 4)	VRV LIFE	RXSQ24TAVJU, RXSQ36TAVJU, RXSQ48TAVJU, RXSQ60TAVJU	CXTQ Series, FX_Q Series	BRC1E73	
\$1000 & 6% Buy Down*** Buy Down option effective Jan 1-31, 2020 (DAIKIN ELITE ONLY)	DAIKIN FIT	DX17VSS, DZ17VSA	DM97MC, DC97MC, DM96VC, DC96VC, DM80VC, DD80VC, MBVC, DV-FEC (DZ17VSA only)	Daikin ONE or CTK04	
\$750 & 1 DAIKIN ONE** & 6% Buy Down*** Buy Down option effective Jan 1-31, 2020 (DAIKIN ELITE ONLY)	DAIKIN FIT	DX17VSS, DZ17VSA	DM97MC, DC97MC, DM96VC, DC96VC, DM80VC, DD80VC, MBVC, DV-FEC (DZ17VSA only)	DAIKIN ONE	
\$750	20 SEER INVERTER SYSTEM	DX20VC, DZ20VC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	Daikin ONE or CTK04	
\$750	18 SEER INVERTER SYSTEM	DZ18VC	DV-PEC	Daikin ONE or CTK04	
\$600	SKYAIR	RZR30TAVJU, 36, 42, 48; RZQ30TAVJU, 36, 42, 48	FTQ30TAVJUA/D, 36, 42, 48	BRC1E73	
\$500	SKYAIR	RZR30TAVJU, 36, 42, 48; RZQ30TAVJU, 36, 42, 48	FTQ30TAVJUA/D, 36, 42, 48	N/A	
\$500	18 SEER SYSTEM	DX18TC, DZ18TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, MBVC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE	
\$400	18 SEER SYSTEM	DX18TC, DZ18TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, MBVC	N/A	
\$350	16 SEER 2-STAGE SYSTEM	DX16TC, DZ16TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE	
\$250	16 SEER 2-STAGE SYSTEM	DX16TC, DZ16TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	N/A	
\$100	16 SEER SS SYSTEM	DX16SA, DZ16SA	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	N/A	
SYSTEM MUST INCLUDE BOTH AN ELIGIBLE OUTDOOR UNIT <u>AND</u> AN ELIGIBLE INDOOR UNIT TO QUALIFY FOR A SYSTEM REBATE					
REBATE	NAME	OUTDOOR	INDOOR	CONTROL	
\$200 & 1 Daikin ONE**	DAIKIN FIT – OUTDOOR ONLY	DX17VSS	N/A	DAIKIN ONE	
FURNACE ONLY					
REBATE	NAME	INDOOR	CONTROL		
\$200	Modulating Furnace Only**	DM97MC, DC97MC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE		
\$150	Modulating Furnace Only**	DM97MC, DC97MC	N/A		
\$100	VS 96% Furnace Only**	DM96VC, DC96VC	N/A		
**FURNACE ONLY REBATES CANNOT BE COMBINED WITH SYSTEM REBATES					
PACKAGED UNITS ONLY			IAQ SYSTEMS		
REBATE	NAME	PACKAGED UNIT	REBATE	NAME	
\$400	16 SEER Packaged	DP16GM, DP16HH, DP16HM	\$150	Daikin Premium Air Cleaner (DV15 – All Sizes)	
\$300	15 SEER Packaged (while supplies last)	DP15CH	\$50	Coil Purifier (UC18215-24 or UC18S15-24B)	
\$250	Dual Fuel Packaged	DP14DM	\$50	UC36DL16-DV (Furnaces) or UC36D16-24B (Air Handlers)	

*For VRV Life, rebates for Qualifying Indoor are up to 4 additional per 1 Outdoor unit purchased.

**COD Branches should flag the FREE Daikin ONE as "No Charge" in Mintron and use PC1065; Independent Distributors will claim the rebate by reporting qualifying sales of Daikin equipment using PC1065, which will be paid as part of the monthly Rebates Automation statement. Distributors only need to report the equipment sold with the FREE Daikin ONE.

***6% Buy Down Rebate combined with Daikin FIT Instant Rebate available to Daikin Elite Development program members effective January 1-31, 2020.



January 1, 2020 – Canada Only

Daikin Jan-Mar 2020 Consumer Program – Canada Only

Daikin Jan-Mar 2020 Consumer Programs

Consumer may receive

Up to \$1,400* Rebate
with purchase of qualifying Daikin home comfort system***

Promotion overview:

Dealer will be able to offer an Instant Rebate to the homeowner for qualifying equipment under the EGIA program.



January 1, 2020 – Canada Only

Daikin Jan-Mar 2020 Consumer Program – INSTANT REBATE*

Eligible Participants (Daikin Comfort Pros/Homeowners) and Timing:

This program is eligible for participating independent Daikin Comfort Pros in CANADA ONLY with a signed dealer agreement.

- Canada Homeowner must purchase equipment between **January 1, 2020 and March 31, 2020**.
- Daikin Comfort Pro must install between **January 1, 2020 and April 15, 2020**.
- All consumer rebate claims **must be submitted by April 15, 2020**.
 - Late claims will be paid out at 50% of the dealer rebate amount per the Consumer Rebate Matrix only for a short period after the initial deadline. Any late claims will be paid at Daikin's discretion.

Qualifying Daikin Equipment***

- To qualify for the Daikin Jan-Mar 2020 Instant Rebate, Homeowner purchase invoice must include:
 - **A RXSQ24TAVJU, RXSQ36TAVJU, RXSQ48TAVJU, RXSQ60TAVJU *OR***
 - **A DX17VSS181, 241, 301, 361, 421, 481, 601; DZ17VSA181, 241, 301, 361, 421, 481, 601 *OR***
 - **A DX20VC, DZ20VC, DX18TC, DZ18VC, DZ18TC, DX16TC, DZ16TC *OR***
 - **A RZQ30TAVJU, RZQ36TAVJU, RZQ42TAVJU, RZQ48TAVJU, RZR30TAVJU, RZR36TAVJU, RZR42TAVJU, RZR48TAVJU *OR***
 - **A DM97MC, DC97MC Modulating Furnace *OR***
 - **A DM96VC, DC96VC Variable Speed Furnace *OR***
 - **A DP16GM, DP16HH, DP16HM, DP15CH, DP14DM Packaged Unit
 - **A DP15CH Packaged Unit while supplies last****
- See Consumer Rebate Matrix for full details.
- A system includes a qualified Daikin outdoor unit listed above & a Daikin or corporate indoor unit.
- A Daikin thermostat is not required, unless noted.

Daikin Comfort Pro Responsibilities for Consumer Instant Rebate

- Daikin Comfort Pro is responsible for 50% of each consumer instant rebate amount, but will need to provide the full rebate to the homeowner at time of purchase. Daikin Comfort Pro will claim back 50% of the total rebate from Daikin post sale.
 - **E.g.: If a homeowner instant rebate is \$1,200, Daikin Comfort Pro will receive a rebate from Daikin (via EGIA) for \$600.**
- Daikin agrees to reimburse the Daikin Comfort Pro, via payment from EGIA, for any claim that EGIA determines to be valid.
- Daikin Comfort Pro may not apply any Daikin marketing accrual funds for repayment of consumer rebates.
- **Daikin Comfort Pros should not increase their invoice price by the price of the consumer instant rebate and all invoices should clearly denote the instant rebate provided.**

Claims process

Dealer will file the rebate claim with EGIA, including all necessary documentation, at www.egia.org/daikin. Program portal will be available January 2020.

- All claims must be submitted online by the dealer with appropriate back-up documentation.
- Rebate claims must be submitted before April 15, 2020, at the latest.
- EGIA can be contacted via phone at **888-691-0387** or via email at DealerRebates@egia.org with questions regarding claim submission or status on Daikin Consumer Instant Rebates.
- Daikin Comfort Pro must provide EGIA with **ONE** of the following for the online claim:
 - A copy of their invoice including:
 - Invoice number
 - Serial and model numbers for all equipment purchased
 - Homeowner name and address
 - Date of installation
 - Rebate given to homeowner
 - Daikin Comfort Pro name and dealer number (local distributor number)
 - A copy of the Daikin product registration confirmation
- If homeowner invoice does not include equipment serial numbers, Daikin Comfort Pro must provide a copy of warranty registration number with serial numbers.
- Allow 4-6 weeks for rebate processing and receipt of rebate check.

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January 1, 2020 – Canada Only

Daikin Jan-Mar Consumer Rebate Matrix*** - All Rebates Listed In Canadian Dollars					
REBATE	NAME	OUTDOOR	QUALIFYING INDOOR	CONTROL	
\$1250 & 6% Buy Down*** Buy Down option effective Jan 1-31, 2020 (DAIKIN ELITE ONLY)	DAIKIN FIT	DX17VSS, DZ17VSA	DM97MC, DC97MC, DM96VC, DC96VC, DM80VC, DD80VC, MBVC, DV-FEC (DZ17VSA only)	Daikin ONE or CTK04	
UP TO \$1,200* \$800 Per Outdoor; \$100 Per Indoor (up to 4)	VRV LIFE	RXSQ24TAVJU, RXSQ36TAVJU, RXSQ48TAVJU, RXSQ60TAVJU	CXTQ Series, FX_Q Series	BRC1E73	
\$900 & 1 DAIKIN ONE** & 6% Buy Down*** Buy Down option effective Jan 1-31, 2020 (DAIKIN ELITE ONLY)	DAIKIN FIT	DX17VSS, DZ17VSA	DM97MC, DC97MC, DM96VC, DC96VC, DM80VC, DD80VC, MBVC, DV-FEC (DZ17VSA only)	Daikin ONE	
\$750	20 SEER INVERTER SYSTEM	DX20VC, DZ20VC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	Daikin ONE or CTK04	
\$750	18 SEER INVERTER SYSTEM	DZ18VC	DV-PEC	Daikin ONE or CTK04	
\$600	SKYAIR	RZR30TAVJU, 36, 42, 48; RZQ30TAVJU, 36, 42, 48	FTQ30TAVJUA/D, 36, 42, 48	BRC1E73	
\$500	SKYAIR	RZR30TAVJU, 36, 42, 48; RZQ30TAVJU, 36, 42, 48	FTQ30TAVJUA/D, 36, 42, 48	N/A	
\$500	18 SEER SYSTEM	DX18TC, DZ18TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, MBVC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE	
\$400	18 SEER SYSTEM	DX18TC, DZ18TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, MBVC	N/A	
\$350	16 SEER 2-STAGE SYSTEM	DX16TC, DZ16TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE	
\$250	16 SEER 2-STAGE SYSTEM	DX16TC, DZ16TC	DM97MC, DC97MC, DM96MC, DC96MC, DM96VE, DC96VE, DM96VC, DC96VC, DM96HE, DC96HE, DD80VC, DM80VC, DC80VC, DM80HE, DV-PVC, DV-PTC, DV-PEC, MBVC	N/A	
\$200	16 SEER SYSTEM SS	DX16SA, DZ16SA	DM97MC, DC97MC, DM96MC, DC96MC, MVBC	ANY DAIKIN CONTROL	
\$150	16 SEER SYSTEM SS	DX16SA, DZ16SA	DM96VE, DM96HE, DC96HE, DM96VC, DC96VC, DV-PTC	ANY DAIKIN CONTROL	
\$100	16 SEER SS OUTDOOR ONLY	DX16SA, DZ16SA	N/A	N/A	
SYSTEM MUST INCLUDE BOTH AN ELIGIBLE OUTDOOR UNIT AND AN ELIGIBLE INDOOR UNIT TO QUALIFY FOR A SYSTEM REBATE					
REBATE	NAME	OUTDOOR	INDOOR	CONTROL	
\$200 & 1 Daikin ONE**	DAIKIN FIT – OUTDOOR ONLY	DX17VSS	N/A	Daikin ONE	
FURNACE ONLY					
REBATE	NAME	INDOOR	CONTROL		
\$200	Modulating Furnace Only**	DM97MC, DC97MC	CTK01, CTK02, CTK03, CTK04 or Daikin ONE		
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*For VRV Life, rebates for Qualifying Indoor are up to 4 additional per 1 Outdoor unit purchased.

**COD Branches should flag the FREE Daikin ONE as "No Charge" in Mintron and use PC1065; Independent Distributors will claim the rebate by reporting qualifying sales of Daikin equipment using PC1065, which will be paid as part of the monthly Rebates Automation statement. Distributors only need to report the equipment sold with the FREE Daikin ONE.D

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